

RESALE GUIDE

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RESALE BASICS

People often over value their items.
Used items, especially furniture, usually sell at a significant discount (50% - 80%) of the retail price.

Online prices do not always reflect actual resale prices. Items can be listed for any price. When we appraise items we look at actual closed transactions.

We look for items that have "market demand", meaning people are actively shopping for those items.

We generally accept for resale, large items with expected resale value of >\$200 and small items >\$50.



REMOOV BASICS

RESALE

- Items in good condition with little to no damage or blemishes
- In-style pieces (modern, mid-century, branded, vintage)
- Antiques (small market)
- Mid-end brands (Pottery Barn, Room & Board, Crate & Barrel)
- High-end brands (Stickley, Baker, Henredon, Herman Miller, etc.)

DONATE

- Because furniture is difficult to store, donating pieces can be difficult
- Donation centers have specific guidelines for large pieces that they must follow (items out of style, showing significant wear.)
- Small pieces (dressers, dining sets, etc.) in good condition with some wear and tear is okay

- Older large pieces that are out of style
 - Armories, hutches, china cabinets, entertainment centers
- Dining tables without chairs
- Pieces with significant wear and damage
- Particle board or laminate
- Out of style sofas
- Mattresses and boxsprings, bed-frames

FURNITURE



RESALE

- High-end furniture in good condition (limited scratching and stains, no water marks)
- Particular in-style pieces
- Mid-Century Modern (Danish and American)
- Quality brands in excellent condition like William Sonoma or Pottery Barn
- Unique pieces in good condition
- Craft Furniture

DONATION

- Large furniture is hard to donate
- Small hard-wood pieces in good condition with little to no damage
- 19th and 20th Century Furniture
- Items that are not difficult to store and that fall in line with donation companies guideline (color, style, and condition)





- Large furniture such as armoires, hutches, and entertainment centers have limited to no resale value and are difficult to donate
- Out of style furniture (recliners, ottomans, furniture, sofas, dressers, and cabinets *unless very high-end)
- Broken and damaged pieces
 (scratches, stains, missing pieces, pet hair, smoke, etc.)
- Laminate (Ikea) or compressed wood

HOME DECOR

RESALE

- Quality working lamps
- Framed mirrors in excellent condition
- Rugs in good conditions
- Antiques (>100 years especially early American pieces)
- Quality brands in excellent condition like William Sonoma or Pottery Barn
- Unique pieces in good condition



RECYCLE

- Broken and damaged pieces (scratches, stains, missing pieces, hair, smoke, etc.)
- Laminate (Ikea) or veneer
- Rugs with stains, tears, water damage, pet hair, and smoke
- Broken lamps or low quality pieces



DONATION

- Standard rugs in good condition
- Standard desk lamps and table lamps
- Pieces in good condition with little to no damage



FINE ART



RESALE

- Collectible pieces, valuable fine, and decorative paintings (Usually oil)
- Unique prints, historical maps, sculpture, and signed pieces
- American: 19th Century, Post War, Contemporary, Western
- Chinese: Contemporary, Early Woodblock print
- First casting early bronzes
- Top tier contemporary artists

DONATION

- Non-collectible posters and prints, maps, and items originally less than \$50
- Random "travel" art
- Old Master Paintings
- General Local 20th Century Paintings
- 19th and 20th Century Prints





- Broken or damaged pieces
- Non-collectible posters and prints
- Souvenir pieces
- Framed pieces with broken glass

KITCHENWARE

RESALE

- High-end fine china
- Undamaged and working kitchen tools
- True silverware sets
- Kitchenware in good condition
- Waterford Crystal
- High-end cookware and tools





DONATION

- Holiday items
- Linens in excellent condition
- Everyday plates and kitchenware in good condition
- Pots and pans
- China that is not high-end

- Old kitchen appliances or ones that do not work
- Used linens
- Items with stains or odor
- Plastic kitchenware or Tupperware
- Toiletries



APPLIANCES



DONATION

- Small appliances showing use but still in good working condition
- Items with an original value of less than \$100



RESALE

- Working, clean, and quality items
- Items originally priced between >\$700 for large items and >\$150 for smaller pieces
- Tools less than 8 years old
- High-end brands
 - o Dyson, LGE, Samsung



- Old, non-working, or appliances showing significant use
- Damaged items
- Items older than 8 years

ELECTRONICS

RESALE

- Items in working condition and no missing parts
- Originally priced at \$500 for large items or \$120 for small items
- Less than 4 years old
- Apple products, high-end TVs, digital cameras
 - No more than 5 years old
- Music equipment in good working condition
 - Bose, JBL, Sonos, etc.





DONATION

- Quality electronics in good working condition that may be missing cables or parts that are easily replaceable
- Items between 3-7 years old
- Smaller electronics still in good working condition

- Old electronic equipment
- Items in poor condition
- Items that do not work
- Items that are damaged



OFFICE



RESALE

- Toner Printers (Brother, LaserJet, Canon, etc.)
- Adjustable standing desks
- Adjustable office chairs in good condition
- Computer monitors in good working conditions
 - o Apple, Dell, Acer, etc.

DONATION

- Ink printers in good working condition
- Non-adjustable desks
- Office chairs in good condition but showing some wear and tear
- Networking equipment





- Broken or damaged items
- Laminate (Ikea) or compressed wood
- Printers and electronics that do not work or are outdated

CLOTHING

RESALE

- Luxury clothing in good conditionMostly women's
- Quality brand name items in almost new condition
- Undamaged items without odor, pet hair, and stains





DONATION

- Everyday used clothing, including jeans
- Men's shirts and t-shirts
- Quality brands showing some everyday use

- Stained, ripped, or damaged clothing
- Intimate clothing
- Items with pet hair, odor (smoke, etc.) or stains



JEWELRY

RESALE

- Precious stones
- Pure gold and silver
- Real pearls
- Items with a signature stamp or brand



DONATION

• Most jewelry items can not be donated



COLLECTIBLES

RESALE

- Autographed items
- Historical items
- Antiques and true collectibles
 - o Dolls
 - o Entertainment Memorabilia
 - War Relics
 - ** Just because it is old does not mean it is a collectible





DONATION

• Small items in good condition

- Large items
- Damaged items or those not in good condition



COLLECTIONS



RESALE

- Vinyls
- Pre-80s baseball card collections
- High-end doll collections
- Complete collections

DONATION

- Most collections of books, DVDs, and CDs
- Individual items that should be in collections
- Traditional doll collections
- Baseball cards 80's and later







- Items that are not in good condition
- Damaged items

SPORT & OUTDOOR

RESALE

- Snow and water items
 - Skis, Snowboards,
 Surfboards, Kayaks, Boats,
 Scuba Gear
- Gym equipment in good working condition less than
 5-7 years old (Nordic,
 Peloton, etc.)
- Working bikes
- Sports equipment (racquets, rollerblades) in good condition and less than 7 years





DONATION

- Large home exercise equipment
- Older sport equipment like racquets, basketball and baseball gear
- Bicycles with rust or significant damage



- Old gym equipment
- Equipment that does not work properly
- Equipment with missing pieces



PET



RESALE

- New items
- Handmade items

DONATION

 Items in good condition showing little use



- Items showing use
- Dirty items
- Items with excessive hair